

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-QSB**

(Mark One)

☒ **QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2003**

☐ **TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**001-15665**

(Commission file number)

**ETI Corporation**

(Exact name of small business issuer as specified in its charter)

**Nevada**

(State or other jurisdiction  
of incorporation or organization)

**88-0389393**

(IRS Employer  
Identification No.)

**9 Forest Road**

**Kirkland, Quebec H9J 3A2, Canada**

(Address of principal executive offices)

**(514) 426-2977**

(Issuer's telephone number)

\_\_\_\_\_  
(Former name, former address and former fiscal year, if changed since last report)

☒ Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

The number of shares outstanding of each of the issuer's classes of common equity:  
as of June 30, 2003 - 1,437,734 shares of common stock

**Transitional Small Business Disclosure Format (check one): Yes ☒ No ☐**

# ETI Corporation

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## **PART I. FINANCIAL INFORMATION**

### **ITEM 1. Financial Statements**

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Balance Sheet  
for the six-month period ending  
June 30, 2003

and

Statement of Operations  
for the three-month period ending  
June 30, 2003 and 2002 and  
for the six-month period ending  
June 30, 2003 and 2002 and  
from inception (March 23, 1998)  
through June 30, 2003

and

Statement of Cash Flows  
for the six-month period ending  
June 30, 2003 and 2002 and  
from inception (March 23, 1998)  
through June 30, 2003

and

Notes to Financial Statements

**ETI Corporation**  
(A Development Stage Company)

**BALANCE SHEET**

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	<b><u>June 30, 2003</u></b> (Unaudited)
<b>Assets</b>	
<b>Current Assets</b>	
Loan receivable - affiliate	\$ 295
Prepaid expenses	<u>473</u>
<b>Total Assets</b>	<b><u>\$ 768</u></b>
<b>Liabilities and Stockholders' Equity (Deficit)</b>	
<b>Current Liabilities</b>	
Legal fees payable	\$ 12,000
Loans payable - related party	<u>26,715</u>
<b>Total Current Liabilities</b>	<b><u>\$ 38,715</u></b>
<b>Stockholders' Equity (Deficit)</b>	
Common Stock, par value \$.001 per share, authorized 100,000,000; issued and outstanding 1,437,734 shares as of June 30, 2003	1,988
Additional paid-in capital	624,512
Deficit accumulated during the development stage	<u>(664,447)</u>
<b>Total Stockholders' Equity (Deficit)</b>	<b><u>(37,947)</u></b>
<b>Total Liabilities and Stockholders' Equity (Deficit)</b>	<b><u>\$ 768</u></b>

The accompanying notes are an integral part of the financial statements.

**ETI Corporation**  
(A Development Stage Company)

**STATEMENTS OF OPERATIONS**

	For the Three Months Ended		For the Six Months Ended		From Inception
	<u>June 30, 2002</u>	<u>June 30, 2003</u>	<u>June 30, 2002</u>	<u>June 30, 2003</u>	(March 23, 1998) Through <u>June 30, 2003</u>
Income	\$ -	\$ -	\$ -	\$ -	\$ -
Operating expenses	<u>60,000</u>	<u>(2,869)</u>	<u>(121,481)</u>	<u>(13,942)</u>	<u>(664,447)</u>
Net Loss	<u>\$ (60,000)</u>	<u>\$ (2,869)</u>	<u>\$ (121,481)</u>	<u>\$ (13,942)</u>	<u>\$ (664,447)</u>
<b>Basic loss per share:</b>					
Loss from operation	<u>\$ (0.01)</u>	<u>\$ (0.00)</u>	<u>\$ (0.02)</u>	<u>\$ (0.01)</u>	
<b>Basic weighted average shares outstanding</b>	<u>1,437,675</u>	<u>1,638,286</u>	<u>1,437,675</u>	<u>1,638,286</u>	

The accompanying notes are an integral part of the financial statements.

**ETI Corporation**  
(A Development Stage Company)

**STATEMENTS OF CASH FLOWS**

	For the Six Months Ended		From Inception
	June 30, 2002	June 30, 2003	(March 23, 1998)
			Through
			June 30, 2003
<b>Cash Flows from Operating Activities</b>			
Net loss	\$ (121,481)	\$ (13,942)	\$ (664,447)
Adjustments to reconcile net loss to net cash used in operating activities:			
Common stock issued for services	-	-	125,100
Amortization expense	-	-	-
(Increase) decrease in prepaid expenses	1,481	(58)	527
Officer's compensation	-	-	360,000
(Increase) in payables	-	12,000	12,000
<b>Net cash used in operating activities</b>	<u>(120,000)</u>	<u>(2,000)</u>	<u>(166,820)</u>
<b>Cash Flows from Finance Activities</b>			
Gross proceeds from private offerings	-	-	150,400
Loans from related party	-	2,000	26,715
Repayments to related party	-	-	(10,000)
Loans to related party	-	-	(32,295)
Repayments from related party	-	-	32,000
<b>Net cash provided by financing activities</b>	<u>-</u>	<u>-</u>	<u>166,820</u>
<b>Net increase (decrease) in cash and cash equivalents</b>	\$ -	\$ -	\$ -
<b>Cash and cash equivalents - beginning of period</b>	-	-	-
<b>Cash and cash equivalents - end of period</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

**SUPPLEMENTAL SCHEDULES TO STATEMENT OF CASH FLOWS**

	For the Six Months Ended		From Inception
	June 30, 2002	June 30, 2003	(March 23, 1998)
			Through
			June 30, 2003
<b>Cash Paid During Year For:</b>			
<b>Income Taxes</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>Interest</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

The accompanying notes are an integral part of the financial statements.

**ETI Corporation**  
**(A Development Stage Company)**

**NOTES TO FINANCIAL STATEMENTS**

**Note 1. Interim Financial Statements**

In the opinion of the Company's management, the accompanying unaudited financial statements contain all adjustments (consisting of normal recurring accruals) necessary to present fairly the financial position of the Company as of June 30, 2003, and the results of operations and cash flows for the three and six months ended June 30, 2002 and 2003, and for the period from the Company's inception (March 23, 1998) through June 30, 2003. The operating results of the Company on a quarterly basis may not be indicative of operating results for the full year.

**Note 2. Summary of Significant Accounting Policies**

Net Loss Per Share

The Company adopted the provisions of Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per Share" that established standards for the computation, presentation and disclosure of earnings per share ("EPS"), replacing the presentation of Primary EPS with a presentation of Basic EPS. It also requires dual presentation of Basic EPS and Diluted EPS on the face of the income statement for entities with complex capital structures. Basic EPS is based on the weighted average number of common shares outstanding during the period.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Issuances Involving Non-cash Consideration

All issuances of the Company's stock for non-cash consideration have been assigned a dollar amount equaling either the market value of the shares issued or the value of consideration received, whichever is more readily determinable. The majority of the non-cash consideration received pertains to consulting services rendered by consultants and others.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers cash and cash equivalents to include all stable, highly liquid investments with maturities of three months or less.

Fair Value of Financial Instruments

As of June 30, 2003, the Company had financial instruments consisting of a loan receivable. The carrying value of the Company's financial instruments, based on current market and other indicators, approximate their cost bases.

Income Taxes

Income taxes are provided based on earnings reported for financial statement purposes. In accordance with FASB Statement No. 109, the asset and liability method requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between tax bases and financial reporting bases of assets and liabilities.

**Note 3. Reverse Stock-split**

On April 18, 2003, the Company authorized a 4:1 reverse stock split. The current issued and outstanding shares after the reverse is 1,437,734. The accompanying financial statements have been restated to reflect the reverse stock split as if it occurred at the beginning of each period presented.

**ETI Corporation**  
**(A Development Stage Company)**

**NOTES TO FINANCIAL STATEMENTS**

**Note 4. Subsequent Events**

**Acquisition of PowerChannels, Inc.**

On June 24, 2003, the Company entered into a non-binding Letter of Intent with United Communications Hub, Inc. ("UC Hub") to acquire all of the assets and assume certain liabilities of PowerChannel, Inc. ("Power"), a wholly owned subsidiary of UC Hub, through the issuance of a number of shares of the Company's common stock to be determined at the date of close. In addition, once the acquisition is consummated, the Company has agreed to advance Power \$75,000, contingent upon the Company obtaining the \$75,000.



## Item 2. Management's Discussion and Analysis of Financial Condition and Plan of Operations

This statement may include projections of future results and "forward looking statements" as that term is defined in Section 27A of the Securities Act of 1933 as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934 as amended (the "Exchange Act"). All statements that are included in this Quarterly Report, other than statements of historical fact, are forward looking statements. Although management believes that the expectations reflected in these forward looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct.

### Financial Summary

#### Results of Operations

The net loss shown for each of the following periods was solely comprised of operating costs:

For the six months ended June 30, 2003:	\$13,942
For the six months ended June 30, 2002:	\$121,481
For the three months ended June 30, 2003:	\$2,869
For the three months ended June 30, 2002:	\$60,000

#### Liquidity and Capital Resources

For the six-month periods ending June 30, 2002 and 2003, the Company's cash position remained at zero.

### Management Plan of Operations

ETI Corporation, a development stage company, has had limited business operations since its inception and has incurred operating losses to date. ETI Corporation's management has realized a need to raise funds in order to meaningfully proceed with business plan implementation. Management has been primarily focusing on exploring opportunities that would enhance shareholder value, and has been aggressively evaluating and pursuing an opportunity for a business combination or acquisition.

ETI Corporation has presently suspended operations. Marketing plans and pricing structures are suspended and will be revised when the company's business direction and or objectives are revisited. Cash requirements are currently being met by a shareholder, although no commitment to continue such support exists. Any further operations of the company may require the need to raise additional funds.

The board of directors of ETI has agreed to acquire United Communications Hub, Inc., Rancho Cucamonga, California ("UC Hub"), in a "reverse merger" transaction. Mr. Larry Wilcox is the president of UC Hub and the beneficial owner of a majority of its common stock.

Under the Merger Agreement, holders of UC Hub's common stock (the "UC Hub Common Stock") will receive five shares of ETI Series A Convertible Preferred Stock (the "ETI Preferred Stock") for each eight shares of UC Hub Common Stock. Holders of UC Hub Series H Preferred Stock (the "UC Hub Preferred Stock") will have the right to convert their shares into UC Hub Common Stock at approximately \$.30 per share, and then to receive ETI Preferred Stock in the same manner as existing holders of UC Hub Common Stock. Holders of UC Hub Preferred Stock who elect not to convert their shares into UC Hub Common Stock will continue to hold their shares of UC Hub Preferred Stock following the merger. Following the closing of the merger, ETI intends to offer holders of the UC Hub Preferred Stock the right to exchange their shares for ETI Preferred Stock on the same terms as in the merger. In addition, holders of UC Hub warrants and options will receive the same number of warrants and options of ETI with the exercise prices and number of warrants and options adjusted pro rata.

The ETI Preferred Stock will be identical to ETI common stock (the "ETI Common Stock"), except that each share of ETI Preferred Stock will be entitled to 20 votes per share on all matters requiring the vote of common stockholders or preferred stockholders. The ETI Preferred Stock will be convertible into ETI Common Stock on a share-for-share basis. There are currently 14,308,564 shares of UC Hub common stock and 2,561,864 shares of UC Hub Preferred Stock outstanding. The Merger Agreement contains a provision limiting the number of shares of ETI Common Stock obtainable upon conversion of the ETI Preferred Stock that can be sold following the merger to 1/12 per month for each UC Hub shareholder.

Closing of the merger is subject to regulatory approval, including a determination of fairness and issuance of a Permit by the California Commissioner of Corporations, UC Hub shareholder approval, and the satisfaction of various other customary conditions.

Additionally, on June 27, 2003, UC Hub announced that it had entered into an LOI with WOW Technologies Inc., Las Vegas, ("WOW") to negotiate a strategic marketing agreement with respect to WOW's unique cash card technology.

The WOW cash card technology, functions similarly to an ATM card yet allows for money transfers online, card to card and many other individual, community and business data transactions. The technology will become an integral component of UC HUB's strategic growth plan targeting medium to small populations ("Digital Cities") with fiber network infrastructures in place. These Digital Cities will be offered -- through UC HUB's wholly owned telecommunications subsidiary AllCom USA Inc. -- telecommunication services that are bundled with various applications (including, among others, health, education and entertainment applications) that are designed to integrate with a Digital Community Smart Card System.

In the event the transaction between ETI Corporation and UC Hub is not consummated, ETI Corporation will continue its search for opportunities intended to enhance shareholder value.

### **Item 3. Controls and Procedures**

ETI Corporation management, including the Principal Executive Officer and Principal Financial Officer, have conducted an evaluation of the effectiveness of disclosure controls and procedures pursuant to Exchange Act Rule 13a-14(c) and 15d-14(c). This evaluation was conducted within 90 days prior to the filing of this report. Based on that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that the disclosure controls and procedures are effective in ensuring that all material information required to be filed in this quarterly report has been made known to them in a timely fashion. There have been no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date the Principal Executive Officer and Principal Financial Officer completed their evaluation.

**Part II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

None

**Item 2. Change in Securities and Use of Proceeds**

On April 18, 2003, the Company authorized a 4:1 reverse stock split. The current issued and outstanding common shares after the reverse are 1,437,734.

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

Not applicable

**Item 5. Other Information**

None

**Item 6. Exhibits and Reports on Form 8-K**

Exhibits

ETI Corporation incorporates by reference the Company's Annual Report on Form 10-KSB, as amended, and exhibits thereto, filed with the Securities and Exchange Commission (SEC) on April 23, 2003. Included therein, as Exhibit 3, Certificate of Amendment to Articles of Incorporation, Change in Name of Corporation, filed April 16, 2003.

ETI Corporation includes herewith the following exhibit:

- |      |   |
|------|---|
| 99.1 | Certification of President and Principal Accounting Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
|------|---|

Reports on Form 8-K

On April 17, 2003 the company filed a current report on form 8-K, containing its press release disclosing the non-binding letter of intent to acquire United Communications Hub, Inc.

On April 29, 2003 the company filed a current report on form 8-K, containing its press release disclosing the reverse stock split and trading symbol change in connection with the intent to acquire United Communications Hub, Inc.

No other filings were made during the period covered by this report.

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**ETI Corporation**

Date: August 18, 2003

By: /s/ Paul Lanham, President  
Paul Lanham, President  
Principal Executive Officer

## CERTIFICATION

I, Paul Lanham, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of ETI Corporation.
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officer and I have indicated in this quarterly report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: August 18, 2003

/s/ Paul Lanham

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Paul Lanham

President and Principal Accounting Officer